

North Carolina Statewide Uniform Certification Program

How To Become HUB Certified
November 15, 2012

Presenter

Grover C. Burthey, Jr. HUB Construction Coordinator



Overview

This presentation will include an overview of the HUB Office and the statutory definition of a HUB and the eligibility requirements for certification as a HUB under the Statewide Uniform Certification Program (SWUC). We will explain the services that the HUB Office provides and the benefits of HUB certification. We will also review the application process and the Division of Purchasing and Contracts' Interactive Purchasing System (IPS).



Mission

To promote economic opportunities for historically underutilized businesses in state government contracting and procurement that will foster their growth and profitability.





Who We Are

Created and Governed

- Executive Order #150
- Executive Order #13

North Carolina General Statues "N.C.G.S"

- **•** 143-48.4
- 143-128.4 (definition)



What We Do

- Certify vendors as Historically Underutilized Businesses (HUB)
- Advocate to increase HUB participation in the state's procurement and contracting process
- Provide all customers with quality service in a manner that is courteous, responsive, accessible and seamless.



Statewide Uniform Certification Program (SWUC)

Streamline the Certification of Historically Underutilize Businesses

Uniform Standards and Procedures

Single Database

HUB Designation Categories

- Minority Black, Hispanic, Asian American, American Indian
- Female
- Socially & Economically Disadvantaged
- Disabled-Owned Business
- Disabled Business Enterprise (Non-Profit Work Center for the Blind and Severely Disabled)



Who Should Apply

HUB Eligibility Criteria:

North Carolina General Statutes 143-128.4

- Owned, operated and controlled at least 51% by a minority, woman, disabled or socially and economically disadvantaged individual (s) or a disabled owned business enterprise and whose
- Day-to-day management and daily business operations are controlled by one or more of the above persons



Vendor Link NC and HUB Registration

Statewide Uniform Certification Program

NEW VENDORS ONLY

To Register In Vendor Link / Initiate HUB Certification:

Go to http://www.doa.nc.gov/hub

Click "Certification"

Click "Request HUB Certification"

Click on top box for "Vendor Registration / HUB Certification"

On the Electronic Registration page – read terms and "Accept"

Complete all applicable information, including "HUB Categories" and "HUB

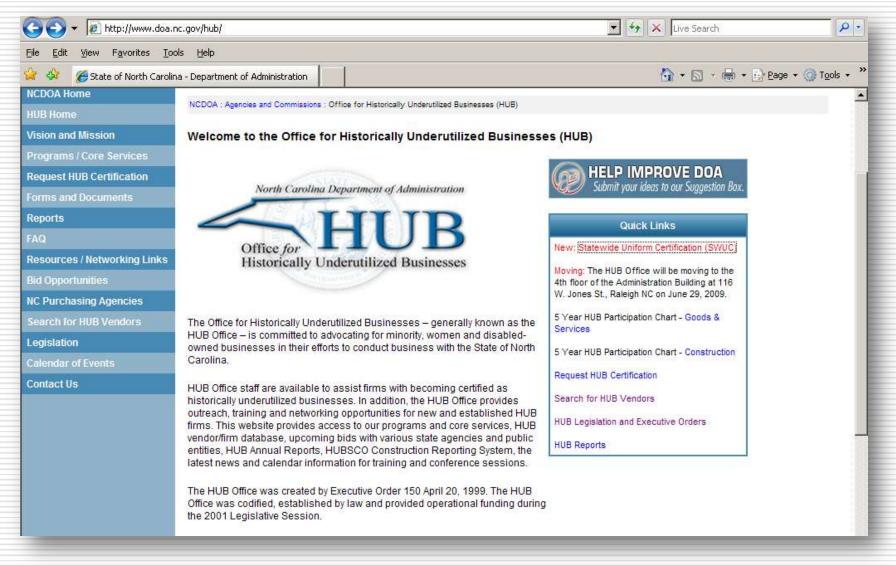
Ownership Information

On the last page – Click "Registration Complete"

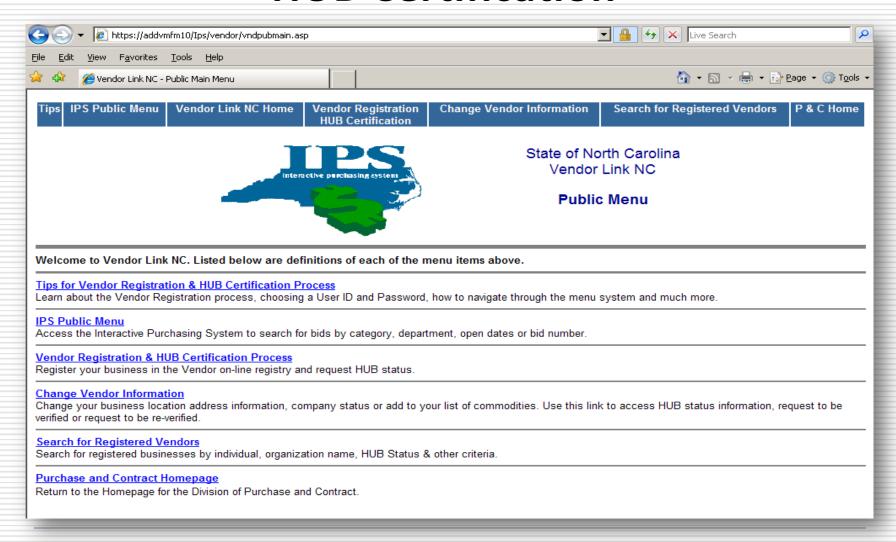
Return to http://www.doa.nc.gov/hub and Go to Listing for Forms and Documents and review "Certification Manual"



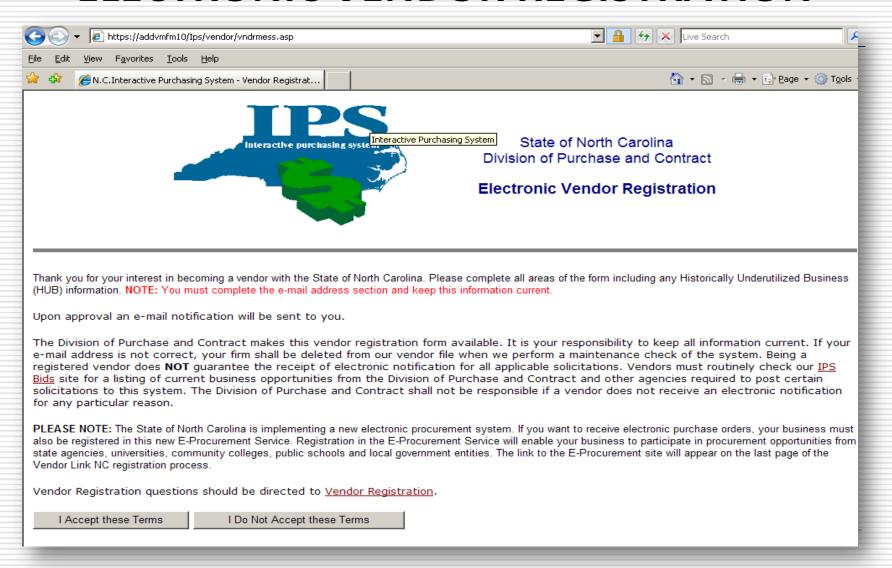
Office For Historically Underutilized Businesses (HUB)



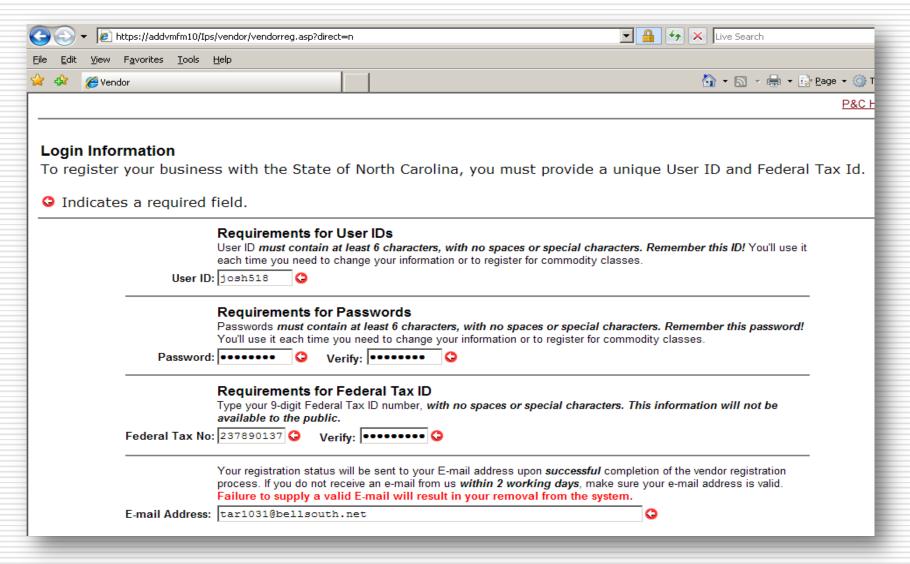
"Vendor Registration and HUB Certification"



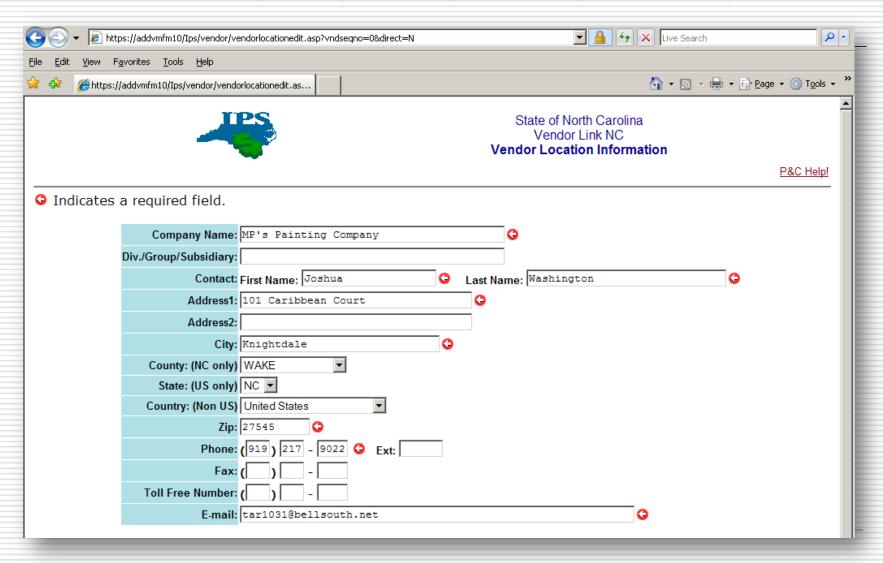
ELECTRONIC VENDOR REGISTRATION



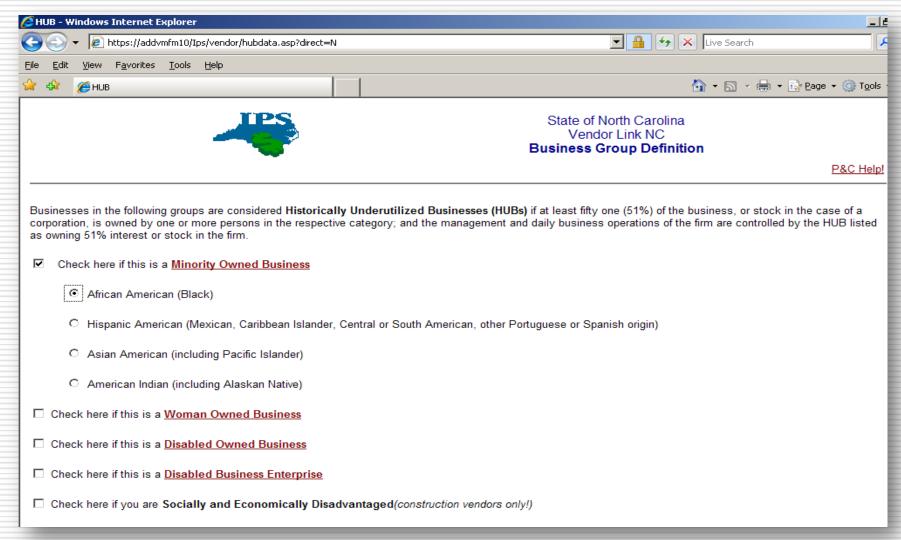
VENDOR LOGIN



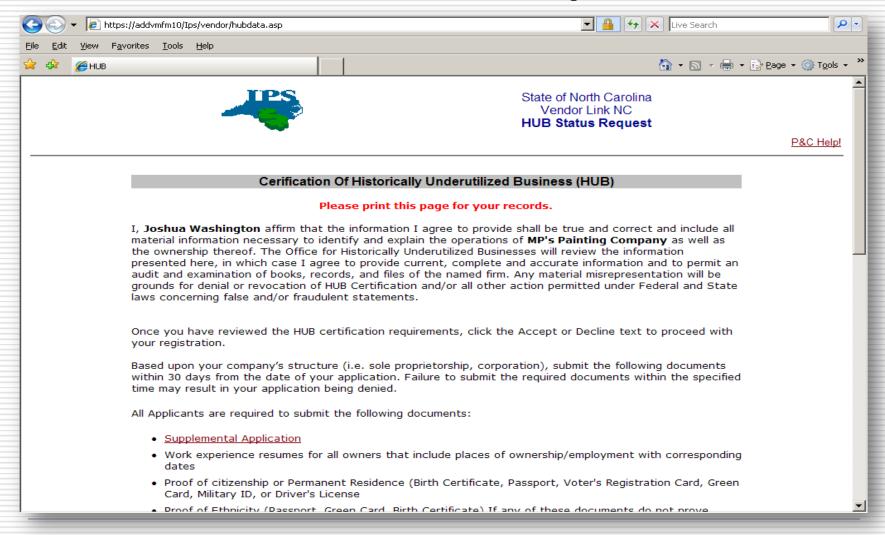
Vendor Location Information



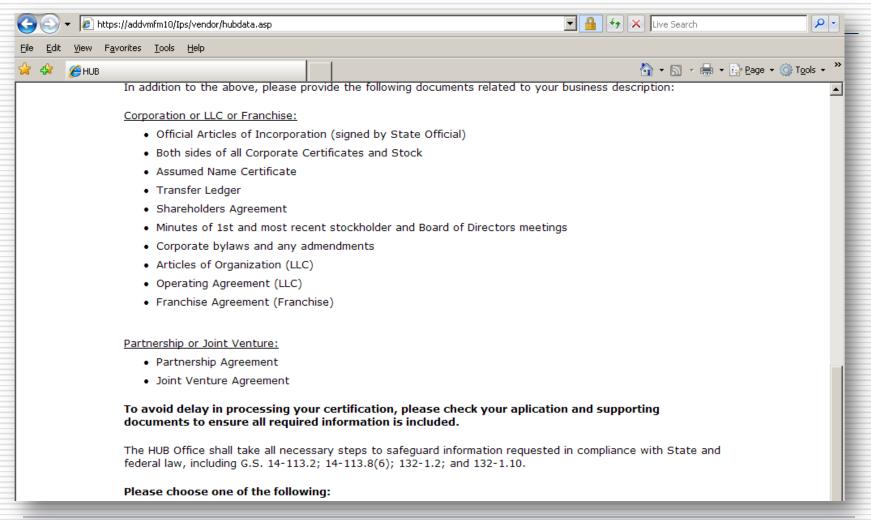
HUB Business Group Definition



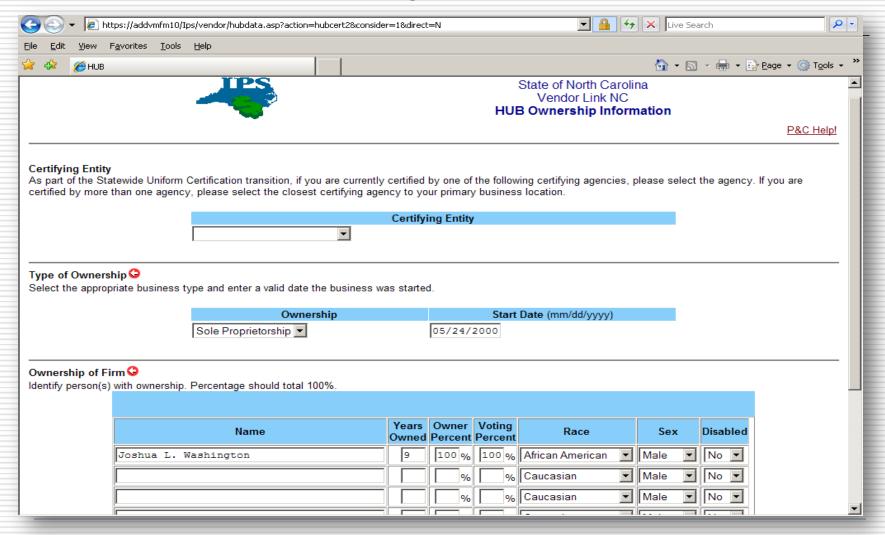
HUB Certification Request



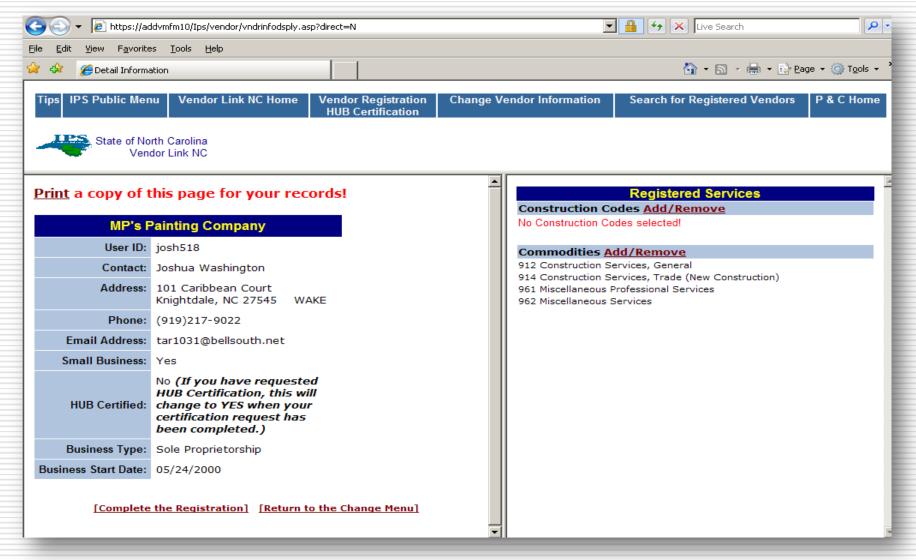
HUB Certification Request (cont'd)



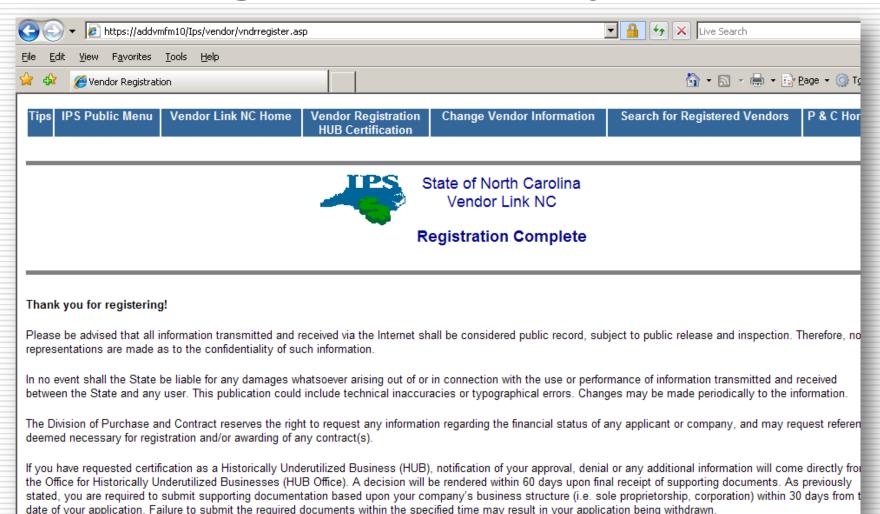
HUB Ownership Information



Registration Complete



Registration Complete



Documentation Checklist

All Applicants are required to submit the following Documents

 Work experience resumes for all owners. Include places of ownership/employment with corredates Proof of citizenship or Permanent Residence (Birth Certificate, Passport, Voter's Registration Card, Military ID, or Driver's License) Proof of Ethnicity (Passport, Green Card, Birth Certificate) If none of these documents prove et you will need to complete the Ethnicity Affidavit Copies of Professional Licenses, if required Schedule of Salaries paid to all officers, managers, owners, or directors of the firm Copies of signed leases for office and storage space 	sponding
 Card, Military ID, or Driver's License) Proof of Ethnicity (Passport, Green Card, Birth Certificate) If none of these documents prove et you will need to complete the Ethnicity Affidavit Copies of Professional Licenses, if required Schedule of Salaries paid to all officers, managers, owners, or directors of the firm 	
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Schedule of Salaries paid to all officers, managers, owners, or directors of the firm	hnicity,
, , , , ,	
☐ Copies of signed leases for office and storage space	
• • •	
List of equipment (leased or owned) along with signed lease agreements, titles/proof of owner equipment needed to operate your business	ship of
☐ Documented proof of contributions used to acquire ownership for each owner	
☐ Statement prepared and signed by your banking institution listing names of all persons who ha signature authority on your business account	ve
☐ Two letters of reference (include contact information, nature and duration of relationship)	
☐ Home state certification for out of state businesses, if applicable	
☐ Proof of disability, if applicable	

Documentation Checklist Con't

Business Structures

Corporations must provide the following additional information:					
Official Articles of Incorporation (signed by State Official)					
Both sides of all Corporate Certificates and Stock					
Transfer Ledger					
Shareholders Agreement					
Minutes of 1st and most recent stockholder and Board of Directors Meetings					
Corporate bylaws and any amendments					
Limited Liability Companies, including PLLC must also provide:					
Articles of Organization (LLC)					
Operating Agreement (LLC)					
Partnerships, including LLP must also provide:					
Partnership Agreement					
Franchises must also provide:					
Franchise Agreement					



Why Register in Vendor Link

- Internet access to bidding opportunities 24/7
- Free registration
- Ability to receive email notifications of bidding opportunities statewide
- Access to government entities seeking products and services
- Includes HUB registration and certification



HUB Recertification and Make Changes in Vendor Link NC Profile

If you have already created an ID and Password in the Vendor Link system

Go http://www.doa.nc.gov/hub

Click " Certification"

Click "Request HUB Certification"

Click on top box for "Change Vendor Information"

Enter your **User ID** and **Password** (if you have forgotten ID/Password call

Purchasing and Contract at 919-807-4502 for Kim Daniels-Jackson)

Click "Add/Modify HUB Information" and follow the prompts. On the last page - Click "Return to Change Menu" and Click on "Logout"

Recertification

Return to http://www.doa.nc.gov/hub and Go to Listing for Forms and Documents and review "Certification Manual"

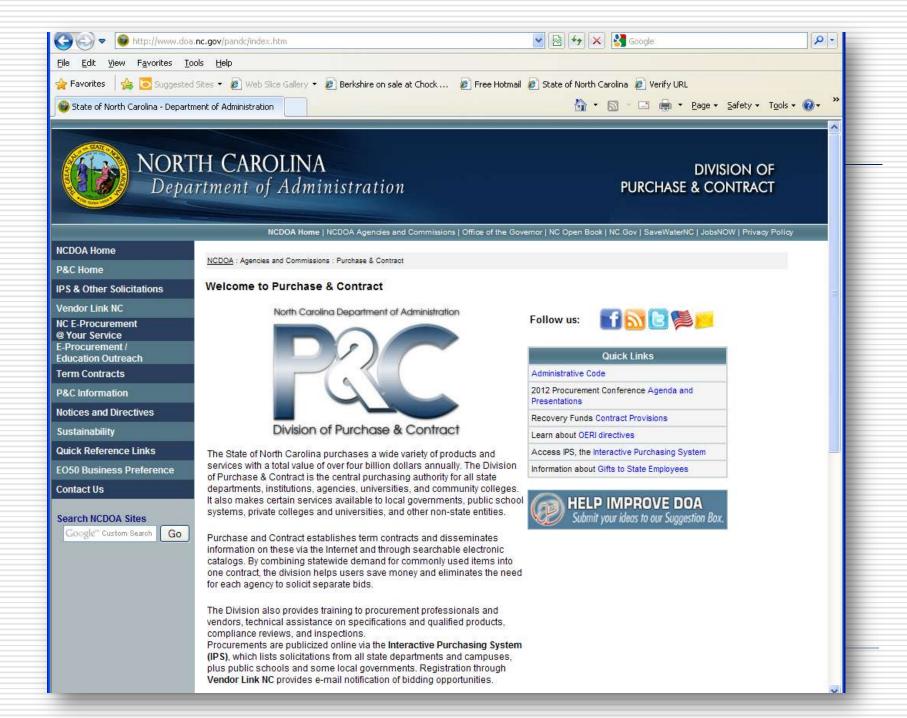


Doing Business with the State

To expand your opportunities, register for:

- Vendor Link NC
 to receive e-mail notification of formal solicitations
 (Invitations for Bids and Requests for Proposals) posted on
 the Interactive Purchasing System (IPS)
- HUB certification to be designated as an Historically Underutilized Business in North Carolina
- NC E-Procurement @ Your Service to receive electronic purchase orders from government organizations in North Carolina
- eQuote to participate in electronic quotations for informal solicitations (under sealed bidding thresholds)





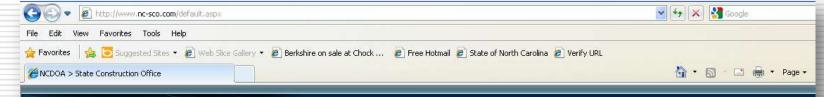
Office of State Construction

NC Construction Projects

http://www.nc-sco.com

State Construction Manual Forms and Documents







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NCDOA Home: State Construction Office

Welcome to the State Construction Office



The purpose of the State Construction Office is to provide professional architectural and engineering services and management leadership to state agencies. This office carries out its responsibility by (1) processing cost estimates and contracts relating to construction or renovation of state buildings; (2) review and approval of all plans and specifications for the construction or renovation of state buildings; (3) supervision of the letting of all contracts for the design, construction or renovation of state buildings;

construction or renovation of state buildings; (5) conducting assessments of state facilities to identify deficiencies and (6) providing administrative and technical support to the State Building Commission. These services protect the interest of the state and assure the proper expenditure of public funds for the citizens of North Carolina. This provides for efficiency in the expenditure of state funds in its capital improvement program.

Our mission is to direct and guide the state's capital facilities development and management process. To effectively and efficiently manage the state's capital improvement process to assure that improvements to the state's physical properties can be reasonably completed with the amount of money appropriated. and that improvements have been designed and constructed giving proper consideration to economy in first cost, maintenance cost, in materials, and type of construction.

Physical Address:

New Education Building 301 North Wilmington Street, Suite 450 Raleigh, NC 27601

Phone: 919-807-4100 Fax: 919-807-4110

(4) inspection and acceptance of all work done and materials used in the

Mailing Address:

State Construction Office 1307 Mail Service Center Raleigh, NC 27699-1307 Courier Number: 56-02-01 Follow us:









InterScope (Agencies, Designers, Contractors)

VendorLink (Interactive Purchasing System)

Downtown Raleigh Parking Map

Recent News

Welcome to the new SCO Website! Contracts Awarded can now be found under Reports :: Awards

Design Review Status - New!

Construction Status - New!

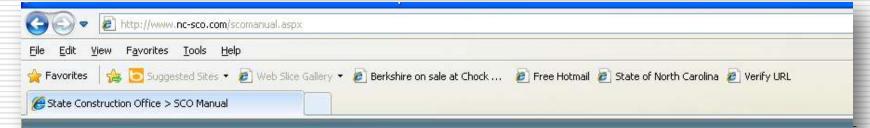
Fire Alarm Guidelines

Fire Sprinkler Guidelines

Tent or Canopy Permit (See "Other")

Electrical Guidelines (2011)







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Go

NCDOA Home: State Construction Office: SCO Manual

State Construction Office Manual

(*Energy Revisions October 2008*)

Chapter 100 - Administration and Design Contracts * 128

Chapter 200 - Regulatory Review Procedures * 1

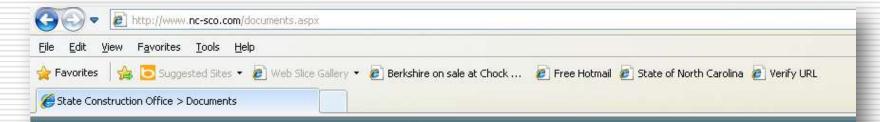
Chapter 300 - Project Phases * 2

Chapter 400 - Bidding and Contracts (January 2006)

Chapter 500 - Construction Administration *

Chapter 600 - Record Documents and Final Report * (Rev. July 2009)







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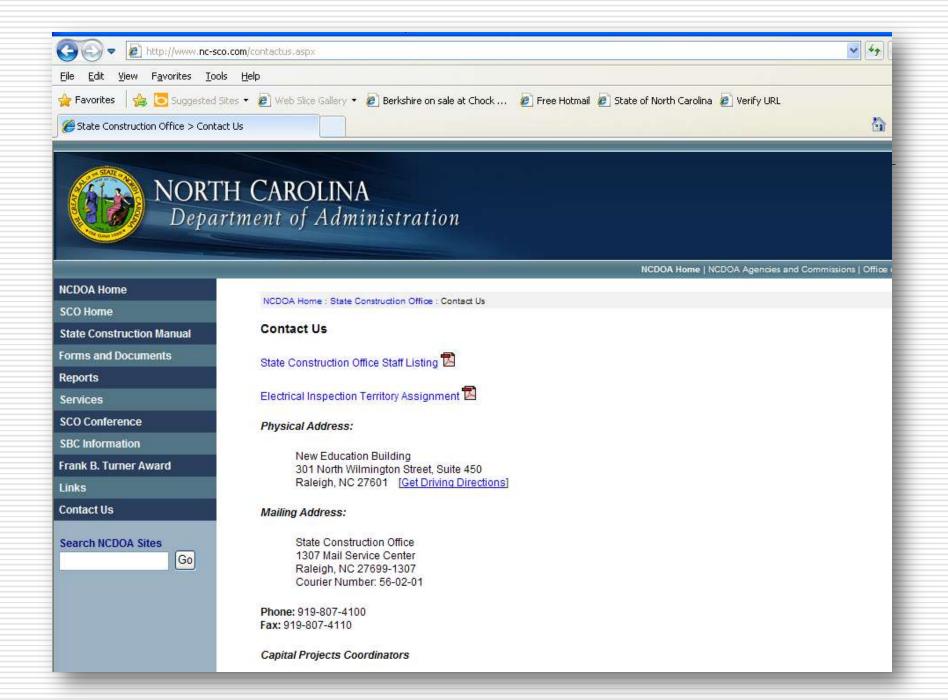
Search NCDOA Sites

Go

NCDOA Home: State Construction Office: Forms and Documents

Forms and Documents

- Administration & Design Contract
 - o Requirements and Guidelines
 - o Forms
- Flood Plain Management
 - Requirements and Guidelines
 - o Forms
- Design Review
 - o Requirements and Guidelines
 - o Forms
- Bidding & Contract
 - o Requirements and Guidelines
 - o Forms
- Construction Administration
 - Requirements and Guidelines
 - o Forms
- Project Close-out
 - Requirements and Guidelines



THE UNIVERSITY of NORTH CAROLINA HUB LIAISON /COORDINATORS CONTACT LIST

		HUB LIAISON/		TELEPHONE	
ID	INSTITUTION	COORDINATOR	TITLE	NUMBER	EMAIL
ASU	Appalachian State University	Debra Murphy	HUB Coordinator	828-262-7195	murphyda@appstate.edu
ECU	East Carolina University	Donna Lewis-Mayo	Contract Administrator	252-328-6858	lewisd@mail.ecu.edu
ECSU	Elizabeth City State University	Charles Hall	Director, Facilities Planning and Design	252-335-3961	crhall@mail.ecsu.edu
FSU	Fayetteville State University	Ashlynn Moore	Space Analyst, HUB Coordinator	910-672-1944	amoore7@uncfsu.edu
	North Carolina Agricultural &	Bill Barlow	Facilities Director		barlow@ncat.edu
NCA&T	Technical State University	James Griffin	HUB Coordinator	336-285-4510 (Bill)	jtgriffi@ncat.edu
NCCU	North Carolina Central University	Tracey Burns-Vann	HUB Coordinator	919-530-6895	tburnsvann@nccu.edu
NCSU	North Carolina State University	Marvin Williams	HUB Construction Program Manager	919-513-0223	marvin williams@ncsu.edu
	University of North Carolina at				
UNCA	Asheville	Don Gordon	Director, Design and Construction	828-251-6695	dgordon@unca.edu
	University of North Carolina at				Shanika.Baughman@facilitie
UNCCH	Chapel Hill	Shanika Baughman	HUB Coordinator	919-843-3241	s.unc.edu
	University of North Carolina at				
UNCC	Charlotte	Dorothy Vick	HUB Coordinator	704-687-0527	dlvick@uncc.edu
	University of North Carolina at				
UNCG	Greensboro	Anthony Phillips	HUB Coordinator	336-256-1069	a philli@uncq.edu
	University of North Carolina at				
UNCP	Pembroke	Michael Clark	University Architect	910-521-6815	michael.clark@uncp.edu
	University of North Carolina School				
UNCSA	of the Arts	Stephen Atkinson	Architect	336-631-1236	atkinsons@uncsa.edu
	University of North Carolina at				
UNCW	Wilmington	Cheryl Sutton	HUB Coordinator	910-962-7597	suttoncd@uncw.edu
			Director of Facility Planning, Design &		
			Construction		
WCU	Western Carolina University	Wiley Harris, AIA	HUB Liaison Officer	828-227-7442	harrisw@email.wcu.edu
WSSU	Winston Salem State University	Brenda Fulmore	HUB Coordinator	336-750-8834	fulmoreb@wssu.edu
		Terrance Feravich,	Associate Vice President-Finance and		
		Interim	University Property Officer	919 962-4611	feravich@northcarolina.edu
UNCGA	UNC-General Administration	Gordon Rutherford	University Architect Emeritus	919 962-0462	gordonr@northcarolina.edu
NCARB	The North Carolina Arboretum	Matt Jarvis	Director of Facilities	828-665-2492	mjarvis@ncarboretum.org
	The North Carolina School of				
NCSSM	Science and Mathematics	Jeanette Haynes	Purchasing Manager	919-416-2791	haynes@ncssm.edu
UNCTV	UNC Center for Public Television	Carol Woodyard	Director of Facilities	919-549-7076	cwoodyard@unctv.org

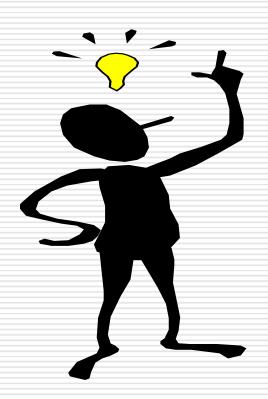
Your Potential Customers

- State Agencies
 Division of Purchase & Contract
 - **Office of State Property**
 - **State Construction**
 - **N C Department of Transportation**
- **State Hospitals, and Institutions**
- **Community Colleges**
- **UNC System Universities**
- **Quasi-Government (Boards & Commissions)**
- Public Schools & Local Government •

Note: Public Schools & Local Government not subject to State rules



Questions and Answers





Office for Historically Underutilized Businesses

Bridget L. Wall, Assistant to the Secretary for HUB Outreach **Grover Burthey, Construction Coordinator** Lena Robertson-Ridley, Outreach Specialist Cassandra Herndon, Outreach Specialist **Sheryl Cromedy, Outreach Specialist** Jerry Ryan, Statistician Patricia Jones, Office Manager **Traci Fleming, Administrative Support** www.doa.nc.gov/hub

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